# U.S. Merchandise Trade Performance

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During 2003, U.S. total merchandise trade (exports plus imports) increased by \$117 billion (by about 7 percent) to \$1.9 trillion, after decreasing for 2 consecutive years. U.S. total merchandise trade represented 73 percent of total U.S. combined trade (exports plus imports of merchandise and services)<sup>1</sup> and 17 percent of nominal U.S. gross domestic product. Although exports and imports rose, the U.S. merchandise trade deficit expanded from \$525.2 billion in 2002, to \$598.7 billion in 2003, as imports increased more than export growth.<sup>2</sup>

Economic activity improved for the United States and many of its trading partners in 2003, which contributed to increased U.S. exports and imports.<sup>3</sup> U.S. economic growth in the first few months of 2003 was constrained, however, by vestiges of 2002, such as corporate governance scandals, capital overhang,<sup>4</sup> and uncertainties associated with the war in Iraq. During the spring, household spending started to rebound as military action in Iraq became decisive and equity markets rallied. However, businesses remained cautious as capital investment remained weak and private payroll employment continued to decline. About midway through the year, the Federal Reserve—concerned by the continued slow pace of economic activity and further reduction in the rate of inflation from an already low level—cut the federal funds rate to 1 percent.<sup>5</sup> The Jobs and Growth Tax Relief Reconciliation Act (JGTRRA), signed into law earlier in the year, also became effective and contributed to economic recovery by boosting disposable personal income through accelerated tax reductions originally scheduled to become effective during

<sup>&</sup>lt;sup>1</sup> Total U.S. combined trade increased by \$153 billion (6 percent) during 2003 to \$2.6 trillion, according to statistics of the U.S. Department of Commerce (USDOC).

<sup>&</sup>lt;sup>2</sup> The causes and implications of trade deficits have been a subject of much debate. Articles that discuss this issue include U.S. International Trade Commission, *The Impact of Trade Agreements(* Inv. No. TA-2111-1), USITC publication 3621, Aug. 2003; *The Federal Reserve Bank of Chicago-Detroit FedPoints*, "The Upside of Trade Deficits," Sept.-Oct. 2000, found at <a href="http://www.chicagofed.org/publications/index.cfm">http://www.chicagofed.org/publications/index.cfm</a>; The U.S. Trade Deficit Review Commission, Nov. 14, 2000; Pingfan Hong, "Global Implications of the U.S. Trade Deficit Adjustment," UN/DESA Discussion Paper No. 17, Feb. 2001 and Stefan Papaioannou; Daniel T. Griswold, "The U.S. Trade Deficit and Jobs: The Real Story," Center for Trade Policy Studies Free Trade Bulletin No. 3, Cato Institute, Feb. 2003; and Robert E. Scott, "Fast Track to Lost Jobs: Trade Deficits and Manufacturing Decline are the Legacy of NAFTA and the WTO," Economic Policy Institute Briefing Paper, found at <a href="http://www.epinet.org/briefingpapers/118/bp118.pdf">http://www.epinet.org/briefingpapers/118/bp118.pdf</a>, retrieved May 13, 2004.

<sup>&</sup>lt;sup>3</sup> Information on the economic background for U.S. merchandise trade performance in 2003 was principally derived from USDOC, BEA, *Survey of Current Business*, Mar. 2004, pp. D-2 to D-7; Council of Economic Advisors, *Economic Report of the President*, together with the *Annual Report of the Council of Economic Advisers*, Feb. 2004, pp. 17-103; Federal Reserve Board of Governors, *Monetary Policy Report to the Congress*, Feb. 11, 2004; and OECD, "General Assessment of the Macroeconomic Situation," and "United States," *OECD Economic Outlook* (Paris: OECD, Dec. 2003), pp. 1-42.

<sup>&</sup>lt;sup>4</sup> Capital overhang is related to capital investment, and refers to the amount of equipment firms have on hand that exceeds the amount of equipment needed for profitable use. See Office of the President, *Economic Report of the President*, (Washington D.C.: GPO, Feb. 2004), p. 35.

<sup>&</sup>lt;sup>5</sup> Federal Reserve Board, *Monetary Policy Report to the Congress*, Sec. 1: Monetary Policy and the Economic Outlook, Feb. 11, 2004, p. 1.

2004-2008.<sup>6</sup> JGTRRA also improved the investment environment for businesses by increasing the immediate deduction amount from \$25,000 to \$100,000 for small business investments.<sup>7</sup> For all businesses, JGTRRA increased the first-year bonus depreciation deduction from 30 percent to 50 percent for investments placed in service between May 5, 2003 and January 1, 2005.<sup>8</sup> By year end, economic growth had accelerated and posted an estimated 3.1-percent increase in real gross domestic product.<sup>9</sup>

According to the Federal Reserve Board, aggregate consumer spending was an important source of support for economic growth, facilitated by lower interest rates and higher disposable income, which was enhanced by the midyear tax relief. As in the previous year, low interest rates continued to stimulate household spending on durable goods and mortgage refinancing, with the extra equity used to support other purchases. Motor vehicle consumption remained strong, sustained by low interest rates and incentive packages offered by manufacturers throughout the year. Furniture and household equipment also recorded increased sales, likely induced by the growth in home sales.

As the overall economy showed signs of gaining momentum, many businesses began to accelerate purchases of information processing equipment and software. Spending on defense also contributed to increased economic activity. The combination of sustained efforts by businesses to control production costs over the past several years and growing demand in the last half of 2003 reportedly generated increased productivity, higher profits, and improved cash flow, which likely improved the environment for new investments. Further, additional impetus supporting increased investment spending was attributable to continued low interest rates, improved equity values, and the enhanced partial-expensing tax provision of the tax relief act. The U.S. dollar weakened against the currencies of many U.S. trading partners that experienced economic growth during 2003, and this contributed to an improving position of U.S. merchandise in the world market.

<sup>&</sup>lt;sup>6</sup> Most people started receiving tax savings benefits shortly after the effective date as employers generally reduced the amount of taxes withheld from their employee's paychecks, reflecting lower taxes and larger standard deductions for married couples. Also, the Internal Revenue Service paid in advance the increased Child Tax Credit based on the child tax credit claim filed in 2002 tax returns. See "New Law's Tax Cuts Mean Extra Cash Now," The News Room, Internal Revenue Service, found at

http://www.irs.ustreas.gov/newsroom/article/0%2C%2Cid=109816..., retrieved May 6, 2004.

<sup>&</sup>lt;sup>7</sup> U.S. Department of Treasury, Office of Public Affairs, "Tax Provisions of the Jobs and Growth Tax Relief Reconciliation Act of 2003," found at <a href="http://www.ustreas.gov/press/releases/js408.htm">http://www.ustreas.gov/press/releases/js408.htm</a>, retrieved May 6, 2004.

<sup>8</sup> Ibid.

<sup>&</sup>lt;sup>9</sup> U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*, Mar. 2004, p. D-2.

<sup>&</sup>lt;sup>10</sup> During 2002-03, U.S. personal consumption expenditures on motor vehicles and parts increased by \$18.2 billion (4 percent) to \$441.5 billion. See U.S. Department of Commerce, Bureau of Economic Analysis, Survey of Current Business, Mar. 2004, p. D-11.

<sup>&</sup>lt;sup>11</sup> Investments in single family homes increased by \$22.4 billion (9-percent) to \$269.3 billion in 2003. See U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*, Mar. 2004, p. D-40.

<sup>&</sup>lt;sup>12</sup> Investments in information processing equipment and software increased by \$63.4 billion (14 percent) to \$522.7 billion in 2003. See U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*, Mar. 2004, p. D-40.

<sup>&</sup>lt;sup>13</sup> In 2003, real defense expenditures on durable and nondurable goods rose by an estimated \$1.6 billion (almost 5-percent) to \$37 billion. See U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*, Mar. 2004, p. D-29.

<sup>&</sup>lt;sup>14</sup> The Federal Reserve Board, *Monetary Policy Report to the Congress*, Sec. 2, "Economic and Financial Developments in 2003 and Early 2004," pp. 6-7.

<sup>15</sup> Ibid

#### U.S. TRADE BY INDUSTRY/COMMODITY GROUPS AND SECTORS

## **U.S. Trade Balance**

During 1999-2003, expansion of the U.S. merchandise trade deficit reflected significant shifts in exports and imports of key industry/commodity sectors (see table US-1). Most major sectors registered trade deficits each year during this period. The exception was agricultural products, which recorded a trade surplus in each of the past 5 years. The surplus in 2003 was supported by increased exports of oilseeds and cotton to China. Chemical and related products also registered a trade surplus in 1999, but shifted to a deficit in 2000, which has since expanded seven-fold. A major contributing factor in 2003 was the continued increase of imported medicinal chemicals from Ireland and other Western European countries by U.S. owned multinational chemical companies. Energy-related products, however, recorded the largest deficit during the 5-year period, which more than doubled since 1999 largely owing to the sizeable expansion in 2003, as higher priced crude petroleum and natural gas dominated increased imports. The deficit in the electronic products sector expanded by nearly 50 percent during the past 5 years. Competitively priced telecommunication apparatus, medical goods, and television equipment imports were the major contributors to the 2003 expansion. The other sectors followed suit, although by smaller amounts, sustaining the overall 1999-2003 expansionary trend in the U.S. merchandise trade deficit to \$598.7 billion.

# **U.S. Exports**

During 1999-2003, U.S. exports for several merchandise industry sectors fluctuated upward for an overall increase of \$9.2 billion (1 percent) to \$651.4 billion, but not before dropping to a low of \$629.6 billion in 2002 (see table US-1). Although multiple industry groups contributed to the 2003 increase, semiconductors and integrated circuits, medicinal chemicals, and motor vehicles were the top three, together accounting for \$10.9 billion or half of the net export growth that year. The 5-year export trend for semiconductors and integrated circuits (part of the electronic products sector) recorded a decrease of \$903 million (3 percent) to \$35.7 billion in 2003 (table US-2). The downward trend for semiconductor exports was reversed in 2003 by the significant \$4-billion increase, benefitting from a relatively strong global recovery of its two largest end markets, computers and telecommunications equipment. Medicinal chemicals (part of the chemical sector), recorded annual export increases in each of the past 5 years for an overall growth of \$8.8 billion (64 percent) to \$22.5 billion in 2003. A combination of growing demand from aging populations, higher drug prices, and globalization of the industry contributed to the continued increases. Motor vehicles (part of the transportation equipment sector) recorded an overall 5-year export growth of \$7.3 billion (33 percent) to reach \$29.4 billion. In 2003 alone, motor vehicle exports grew by \$3.2 billion as U.S. manufactured Japanese-brand luxury vehicles increased their Canadian market share. Further analysis of these and other major (\$1.5 billion plus) 2003 export increases (see table US-2) are provided in corresponding industry/commodity sector overviews.

The most significant decrease in U.S. exports was recorded by the aircraft, spacecraft, and related equipment industry (part of the transportation equipment sector), which dropped by almost \$10 billion (21 percent) during the past five years to \$37.8 billion (see table US-2). The 2003 decrease of \$3.6 billion was primarily owing to reduced global demand for new large civil aircraft, as airlines of the world incurred both financial problems and reduced passenger traffic. Telephone and telegraph apparatus (part of the electronic products sector) was the other major export decrease in 2003, resulting in an overall 5-year drop of \$6.7 billion (38 percent) to \$10.9 billion. Contributing factors to the 2003 decrease included competitive cellular phone prices in Asian markets and reduced network investments as several major export markets completed infrastructure projects.

<sup>&</sup>lt;sup>16</sup> The exception was in 2001 when the trade deficit narrowed before expanding again the following year.

## **U.S.** Imports

During 1999-2003, U.S. imports for all merchandise industry sectors recorded an overall increase of \$232.7 billion (23 percent) to about \$1.3 trillion, of which \$95.3 billion occurred in the last year (see table US-1). Although a number of industry groups recorded major (\$1.5 billion and greater) growth in imports in 2003, crude petroleum, natural gas and components, and medicinal chemicals accounted for 40 percent of the net import increase (see table US-2). Imports for each of these three industry groups more than doubled during the 5-year period.

Contributing factors to the 2003 rise in crude petroleum imports, up by \$18.8 billion (34 percent) to \$73.5 billion, included higher world prices, increased U.S. demand, and reduced domestic production. Imports of natural gas and components increased by \$10.3 billion (55 percent) to \$28.9 billion in 2003, reflecting higher prices. Lastly, imports of medicinal chemicals increased by \$8.6 billion (21 percent) to \$49.3 billion in 2003 as multinational pharmaceutical companies continued to outsource manufacturing to the United Kingdom, Germany, and Ireland.

The most significant decreases (down by \$1.5 billion and greater) in 2003 imports were recorded by aircraft engines and gas turbines (part of the transportation equipment sector) and steel mill products (part of the minerals and metals sector) (see table US-2). Both industry groups also showed a decreasing trend during 1999-2003, with aircraft engines and gas turbines down by \$2.2 billion (20 percent) to \$8.8 billion and steel mill products down by \$1.7 billion (14 percent) to \$10.5 billion. The 2003 decrease of \$2.2 billion in aircraft engines and gas turbines reflected the decline in U.S. production of large civil aircraft. Contributing factors to the \$1.7-billion decrease in imported steel mill products included tariffs and tariff-rate quotas imposed by the President on imports of certain steel products, a 1-percent reduction in U.S. demand, and the higher value of the euro relative to the U.S. dollar, which made imported EU steel mill products less competitive in the U.S. market.

Table US-1 U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 1999-20031

						Change, 200	3 from 2002
Item	1999	2000	2001	2002	2003	Absolute	Percent
II C avenute of demontis marshandias:	Million dollars —						
U.S. exports of domestic merchandise:     Agricultural products     Forest products     Chemicals and related products     Energy-related products     Textiles and apparel     Footwear     Minerals and metals     Machinery     Transportation equipment     Electronic products     Miscellaneous manufactures     Special provisions	55,569 24,070 81,240 11,957 18,723 39,890 67,201 145,716 162,146 15,270 19,714	59,112 26,434 92,433 15,529 20,353 664 47,280 79,508 143,393 188,989 16,872 21,721	60,109 23,743 91,274 15,073 18,118 638 43,507 69,552 144,325 160,428 22,644	58,345 22,825 91,702 14,431 17,298 520 39,924 63,262 144,655 140,428 15,004 21,205	64,706 23,566 102,330 16,639 17,033 495 42,980 63,462 142,948 140,838 14,859 21,570	6,361 740 10,628 2,208 -265 -25 3,056 200 -1,707 411 -146 365	10.9 3.2 11.6 15.3 -1.5 -4.8 7.7 0.3 -1.2 0.3 -1.2
Total	642,189	712,287	666,021	629,599	651,424	21,825	3.5
U.S. imports of merchandise for consumption:     Agricultural products     Forest products     Chemicals and related products     Energy-related products     Textiles and apparel     Footwear     Minerals and metals     Machinery     Transportation equipment     Electronic products     Miscellaneous manufactures     Special provisions     Total	49,469 35,798 80,172 69,473 71,269 14,074 81,717 79,244 203,560 228,469 60,312 43,879 1,017,435	52,159 38,195 95,295 122,650 80,909 14,856 95,015 89,407 223,242 277,854 67,322 48,436	52,599 36,678 98,564 114,226 79,946 15,249 83,847 84,867 221,907 229,571 66,575 48,605	55,591 37,048 106,924 109,800 81,585 15,379 85,616 85,181 227,147 229,245 72,129 49,165	60,899 38,769 123,922 147,183 87,241 15,560 89,204 93,138 232,212 238,833 74,765 48,372	5,307 1,721 16,999 37,382 5,655 180 3,588 7,957 5,065 9,588 2,636 -793	9.5 4.6 15.9 34.9 1.2 4.2 9.3 2.2 4.2 3.7 -1.6
U.S. merchandise trade balance:     Agricultural products     Forest products     Chemicals and related products     Energy-related products     Textiles and apparel     Footwear     Minerals and metals     Machinery     Transportation equipment     Electronic products     Miscellaneous manufactures     Special provisions     Total	6,100 -11,727 1,068 -57,516 -52,547 -13,380 -41,827 -12,043 -57,843 -65,324 -45,042 -24,165 -375,246	6,953 -11,761 -2,862 -107,121 -60,555 -14,192 -47,735 -9,899 -79,849 -88,865 -50,450 -26,715	7,511 -12,935 -7,290 -99,153 -61,828 -14,611 -40,341 -15,315 -77,583 -68,962 -50,147 -25,961	2,754 -14,223 -15,222 -95,369 -64,288 -14,860 -45,692 -21,919 -82,492 -88,817 -57,124 -27,960	3,807 -15,204 -21,592 -130,544 -70,208 -15,065 -46,224 -29,676 -89,264 -97,994 -59,906 -26,802	1,053 -980 -6,371 -35,175 -5,920 -205 -532 -7,757 -6,772 -9,177 -2,782 1,158	38.2 -6.9 -41.9 -36.9 -9.2 -1.4 -1.2 -35.4 -8.2 -10.9 4.1

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.-Calculations based on unrounded data. Source: Compiled from official statistics of the U.S. Department of Commerce.

Table US-2 Leading changes in U.S. exports and imports of all sectors, 1999-2003

Industry/commodity group	1999 2		0 2001	2002	2003	Change, 2003 from 2002			
		2000				Absolute	Percent		
	——————————————————————————————————————								
U.S. EXPORTS:									
Increases:									
Semiconductors and integrated circuits (ET033)	36,615	44,828	33,455	31,738	35,712	3,975	12.5		
Medicinal chemicals (CH025)	13,701	15,772	18,169	18,742	22,527	3,785	20.2		
Motor vehicles (ET009)	22,116	22,865	22,651	26,209	29,379	3,170	12.1		
Decreases:									
Aircraft, spacecraft, and related									
equipment (ET013)	47,762	39,696	42,535	41,447	37,835	-3,612	-8.7		
Telephone and telegraph apparatus (ET017)	17,717	20,147	16,506	12,952	10,946	-2,007	-15.5		
All other	504,276	568,978	532,705	498,511	515,025	16,514	3.3		
TOTAL	642,189	712,287	666,021	629,599	651,424	21,825	3.5		
U.S. IMPORTS:									
Increases:									
Crude petroleum (CH004)	31,642	56,546	49,673	54,704	73,527	18,823	34.4		
Natural gas and components (CH006)	11,042	19,157	23,054	18,609	28,885	10,276	55.2		
Medicinal chemicals (CH025)	23,782	29,112	33,956	40,699	49,284	8,586	21.1		
Decreases:	,	,	,	•	,	,			
Aircraft engines and gas turbines (ET001)	10,328	10,939	13,548	10,993	8,834	-2,159	-19.6		
Steel mill products (MM025)	12,749	15,026	11,630	12,203	10,499	-1,704	-14.0		
All other	927,892	1,074,560	1,000,774	1,017,604	1,079,067	61,464	6.0		
TOTAL	1,017,435	1,205,339	1,132,635	1,154,811	1,250,097	95,286	8.3		

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

#### U.S. BILATERAL/MULTILATERAL TRADE

## Significant Bilateral/Multilateral Shifts

The expansion of the U.S. merchandise trade deficit during 2003 also reflected significant shifts with certain key trade partners. Table US-3 shows U.S. bilateral merchandise trade with its 10 largest partners (ranked by total trade) and U.S. multilateral merchandise trade with selected country groups during 2003. The U.S. trade deficit showed mixed movement with its five major partners—Canada, China, the European Union (EU), Japan, and Mexico. During 1999-2003, the U.S. trade deficit with Japan shifted from being the largest with any trade partner to the third-largest behind China and Canada. A major contributing factor to this trend was a decrease in U.S. imports from Japan of motor vehicles as transplant assembly production increased in the United States. In contrast to the reduced 5-year trade deficit with Japan, the U.S. deficit with the other major trade partners expanded. For a second consecutive year, the deficit with China recorded the largest expansion, this time up by \$20.7 billion to \$124.9 billion in 2003, the highest level in the 5-year period. A major contributing factor to the increasing trade deficit with China is increased production by foreign manufacturers in China. More detailed analysis of these and other trade shifts with the five major U.S. trade partners is provided in the corresponding country overviews.

<sup>&</sup>lt;sup>17</sup> In recent years, these countries consistently appeared as the top five U.S. partners in terms of total trade, although it should also be noted that the United States may not be a top trading partner for these countries. The 15-member countries of the EU are considered together as a single U.S. trade partner, although no individual EU country was consistently ranked among the top five U.S. trade partners from year to year.

Table US-3
All merchandise sectors: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 1999-2003<sup>1</sup>

Item						Change, 200	03 from 2002	
	1999	2000	2001	2002	2003	Absolute	Percent	
U.S. exports of domestic merchandise: Canada Mexico China Japan Germany United Kingdom Korea Taiwan France Malaysia All Other	145,731 81,3881 12,5310 255,8131 352,6431 17,6554 17,6554 21,326	155,601 100,445 15,335 60,751 27,403 38,148 26,302 22,404 18,921 10,123 236,858	144,621 90,537 17,959 53,546 28,068 37,090 16,626 18,626 18,625 229,487	142,543 86,076 20,553 44,870 30,2151 16,786 17,525 212,125	148.749 83.108 26.707 48.862 26.806 30.5525 16.111 15.683 10.222,194	6,206 -2,968 6,154 1,589 1,936 3174 -1,876 -1,839 10,069	4.4 -3.4 291.8 1.0.5 -4.0.5 -40.5 7.7 4.7	
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	642,189 142,029 19,397 133,944 19,030 159,371 5,332 2,650	712,287 152,652 18,234 156,292 20,728 185,282 5,563 2,743	666,021 147,327 18,934 145,232 20,117 165,879 6,750 2,888	629,599 132,563 17,664 134,284 20,702 160,628 5,892 2,575	651,424 138,138 16,308 131,236 22,184 172,329 6,665 3,190	21,825 5,575 -1,356 -3,048 1,481 11,701 773 615	3.5 4.2 -7.7 -2.3 7.2 7.3 13.1 23.9	
U.S. imports of merchandise for consumption: Canada Mexico China Japan Germany United Kingdom Korea Taiwan France Malaysia All Other	198,242 109,018 81,522 130,951 55,386 38,773 31,152 35,057 25,400 21,391 290,541	229,060 134,734 99,581 145,742 58,349 42,843 39,829 40,384 29,435 25,447 359,936	216,836 130,509 102,069 126,139 58,939 41,118 34,917 33,262 30,024 22,228 336,594	210,518 134,121 124,796 121,262 60,985 40,429 35,284 32,054 28,232 23,953 343,176	224,016 137,199 151,620 118,485 66,532 42,455 36,930 31,490 28,896 25,321 387,153	13,498 3,078 26,824 -2,777 5,547 2,026 1,646 -565 664 1,367 43,977	6.4 2.3 21.5 -2.3 9.1 5.0 4.7 -1.8 2.4 5.7 12.8	
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,017,435 194,409 38,892 165,686 19,365 382,342 13,750 4,803	1,205,339 218,375 62,934 206,087 22,161 443,490 22,213 6,385	1,132,635 218,911 55,728 196,086 20,679 399,750 21,060 6,696	1,154,811 223,732 50,649 202,149 21,255 419,909 18,208 6,822	1,250,097 242,210 65,300 215,298 24,500 449,094 25,470 8,344	95,286 18,479 14,651 13,149 3,245 29,185 7,262 1,522	8.3 8.3 28.9 6.5 15.3 7.0 39.9 22.3	

Table US-3--*Continued*All merchandise sectors: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 1999-2003<sup>1</sup>

						Change, 2003 from 2002		
Item	1999	2000	2001	2002	2003	Absolute	Percent	
-	Million dollars							
U.S. merchandise trade balance: Canada Mexico China Japan Germany United Kingdom Korea Taiwan France Malaysia All Other	-52,511 -27,637 -68,937 -76,641 -30,235 -2,958 -9,115 -17,417 -7,747 -12,833 -69,215	-73,459 -34,292 -84,2945 -84,991 -30,946 -4,695 -13,526 -17,980 -17,514 -15,325 -123,078	-72,215 -39,971 -84,110 -72,593 -30,871 -4,021 -14,018 -16,636 -11,398 -13,673 -107,107	-67,975 -48,045 -104,243 -72,989 -36,115 -10,186 -14,133 -15,268 -10,710 -14,497 -131,052	-75,267 -54,091 -124,913 -69,623 -39,726 -11,899 -14,405 -15,379 -15,197 -164,959	-7,293 -6,046 -20,671 3,367 -3,611 -1,713 -272 -111 -2,503 -700 -33,908	-10.7 -12.6 -19.8 4.6 -10.0 -16.8 -1.9 -0.7 -23.4 -4.8 -25.9	
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-375,246 -52,380 -19,495 -31,742 -335 -222,971 -8,418 -2,154	-493,052 -65,723 -44,699 -49,795 -1,433 -258,208 -16,649 -3,642	-466,614 -71,584 -36,794 -50,844 -562 -233,871 -14,310 -3,808	-525,212 -91,169 -32,985 -67,865 -552 -259,281 -12,316 -4,247	-598,673 -104,072 -48,992 -84,061 -2,316 -276,765 -18,806 -5,154	-73,461 -12,903 -16,007 -16,197 -1,764 -17,484 -6,489 -907	-14.0 -14.2 -48.5 -23.9 -319.3 -6.7 -52.7 -21.3	

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2003.

Source: Compiled from official statistics of the U.S. Department of Commerce.